

Financial Questionnaire

Introduction

It is GAM's general practice to treat all its non-discretionary clients as 'advisory' but if this section is not completed we will only be able to act on an execution-only basis and will not therefore be able to provide you with any investment advice.

If insufficient personal and financial information is provided in your completion of this form, this may adversely affect the quality of service we can provide to you. Consequently by completing this form fully you will enable us to comply with the suitability provisions of MiFID.

Execution-Only Customers

If you are an Execution-Only customer we will not be responsible for ensuring that transactions are suitable for your circumstances, so you need not complete this section.

Review

From time to time we will ask you to update the information on this form, but in the interim it is imperative that you notify us of any material change in your circumstances or any other matter which may cause a change in the manner we advise or manage your investments.

1) Investment Objectives *Please read the GAM Investment Risk Guide before completing this section.*

(a) Primary Investment Objective

Please give an indication of your investment objectives:

- Income - *emphasis on generating income from your investments*
- Capital Growth - *emphasis on providing the potential for growth of your capital*
- Balanced - *return balanced between capital growth and the income expected from your investments*

(b) Time Horizon

Please give an indication of what you would generally anticipate your investment horizons to be:

- Very Short Term (less than 2 years)
- Short Term (2 to 5 years)
- Medium Term (5 to 10 years)
- Long Term (more than 10 years)

(c) Specific Objectives

Please detail any specific objectives you may have for your investments, examples may include a retirement fund, school or university fees or any other objectives that you feel we should be aware of:

(d) Purposes of Investment

What is the purpose of your account?

- Investment
- Speculation
- Hedging

(e) Attitude to Risk

It is important that you understand the risk involved in investments. Please select one of the following categories to indicate the maximum level of risk you are prepared to accept in relation to your account:

- Low Risk - e.g. Gilts
- Medium Risk - e.g. FTSE 350 Shares
- High Risk - e.g. AIM Stocks, Derivatives

(f) Investment Restrictions

i: Security Restrictions

Investors may find that for ethical, religious or personal reasons they do not wish to deal in shares in particular markets or sectors. Please detail below any restrictions that you may have, for example:

- i Investments to be avoided e.g. Warrants, Options
- ii Companies to be avoided e.g. BP, GlaxoSmithKline
- iii Sectors to be avoided e.g. Military, Tobacco.
- iv Geographical areas to be avoided e.g. China, Russia

ii: Concentration Restrictions

Please set out below any financial limit or restriction on the categories of securities that you may wish to apply.

2) Financial Situation

We wish to provide the highest quality of service to you, and need information about your financial circumstances to do this. When completing this section we do not expect you to provide precise details; a general outline is sufficient for our requirements.

(a) Assets

Please provide approximate values of the assets of the trust.

If we do not have knowledge of the asset base, this could have implications on the overall risk exposure.

Cash:	£
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Investments:	£
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Please provide details:

Property:	£
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Other:	£
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Percentage of investments to be held by / managed by GAM:	%
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3) Knowledge & Experience

Please detail the accumulated knowledge & experience of the trustees.

(a) Education

Please indicate your level of education and trade/profession:

- O Levels/GCSEs
- A Levels
- Diploma
- Degree
- Trade/Profession

We are specifically required to obtain this information under European legislation.

Should you not wish to answer please initial here:

(b) Investment Knowledge

Please indicate your level of investment knowledge:

- Sophisticated
- Good
- Limited
- Poor

(c) Your Investment Experience:

How many years experience do you have of stock market investing? years

(d) Experience of Financial Services

Please indicate which investment services you have used in the past:

- Execution-Only
- Advisory
- Discretionary

(e) Specific Investment Experience

Please indicate your experience of the following investments:

(i) Shares, Bonds & Collective Investment Schemes

Please indicate your length of experience:

- none (please ignore remaining questions)
- less than 6 months
- 6 months to 2 years
- more than 2 years

Typical transaction size:

- less than £5,000
- £5,000 to £25,000
- £25,000 to £50,000
- more than £50,000

Approximate frequency of trading:

- Daily
- Weekly
- Monthly/Quarterly
- Sporadically

(ii) Traded Options, Warrants & Covered Warrants

Please indicate your length of experience:

- none (please ignore remaining questions)
- less than 6 months
- 6 months to 2 years
- more than 2 years

Typical transaction size:

- less than £5,000
- £5,000 to £25,000
- £25,000 to £50,000
- more than £50,000

Approximate frequency of trading:

- Daily
- Weekly
- Monthly/Quarterly
- Sporadically

Have you conducted more than 40 trades during the last quarter: Yes No

(iii) Structured Products

Please indicate your length of experience:

- none (please ignore remaining questions)
- less than 6 months
- 6 months to 2 years
- more than 2 years

Typical transaction size:

- less than £5,000
- £5,000 to £25,000
- £25,000 to £50,000
- more than £50,000

Approximate frequency of trading:

- Daily
- Weekly
- Monthly/Quarterly
- Sporadically

Have you conducted more than 40 trades during the last quarter: Yes No

(iv) Contracts for Differences (CFDs)

Please indicate your length of experience:

- none (please ignore remaining questions)
- less than 6 months
- 6 months to 2 years
- more than 2 years

Typical transaction size:

- less than £5,000
- £5,000 to £25,000
- £25,000 to £50,000
- more than £50,000

Approximate frequency of trading:

- Daily
- Weekly
- Monthly/Quarterly
- Sporadically

Have you conducted more than 40 trades during the last quarter: Yes No

(f) Relevant Former Profession

Are you or have you ever been employed in the financial services sector? If so, please give details below: